

CURRICULUM VITAE

Colin Edward Brown

Lloyds Name: 1977 – 1982

Colin is one of the most experienced brokers and corporate insurance consultants in the City of London, dealing with all aspects of Insurance and Risk for large corporate organisations around the world. The work he has undertaken in both placing and consultancy is unique and clients such as British Steel, Tate & Lyle, Rexam and Xerox provide ample testimony to this.

Colin has maintained a strong business relationship with Peter Salt, the principal of Accord Solution, since working together on projects for J&H in the mid-1990s. Together they settled several large claims for J&H clients and undertook risk management and assessment projects.

Professional Experience

2011

Retained by Accord Solution and Simba Management Services, to provide consultancy services on MNC client projects

2006 – 2010 (an independent consultant)

PRIEST & CO LTD – Helped form this London Broking House and headed up Industrial and Commercial Unit. Undertaking Risk Assessment, Identification and Transfer for major global organisations. An integral part of this business is the Audit and Consultancy work for clients (these included Tate & Lyle, Rexam, Cookson, Clarks Shoes).

2002 – 2006

HEATH UK LTD – The well known and established city broker, Heath, sought and employed Colin to act as Managing Director of the Corporate Risks Company. The purpose to achieve a new and modern approach to the servicing and placing of large Corporate business which included British Steel, C&A, Abbey National, Avesta Steel. There was a successful development of growth and profitability until 2005 when Lambert Fenchurch acquired Heath – this lead to a cultural change and Colin decided to move to Priest & Co.

1995 – 2002

JOHNSON & HIGGINS UK LTD – Joining the newly formed UK operation for J&H Colin was the Main Board Director responsible for Managing the Corporate Risks Division and the growth development for the UK branches. J&H quickly established a reputation in the City for the professional way in which it handled and placed risks for major global clients (Xerox, Duracell, PPG).

1984 – 1995

CBC UK LIMITED – Colin was a founding partner of this new Lloyds Broker from its beginning, running the Retail (direct clients) Division managing clients needs and demands in the industrial and commercial sector.

PRIOR TO 1984

Colin started his career gaining technical experience and knowledge whilst working in the Underwriting Departments for Phoenix (now RSA) and Eagle Star (now Zurich). He gained his broking experience when he joined Wigham Poland in 1983 and became a Director of the UK Board.